



Main Office: (571) 262 - 8200
Toll-Free:
Main Fax: (703) 463 - 2668
Sales Email: bids@mcdean.com
Web: <http://www.mcdean.com>
<http://www.tibsgroup.com>

Tibs, A Division of M.C. Dean, Inc.

Company Snapshot

Industry Type: Electrical
Engineering and Construction
NAICS primary code: 238210

Number of Employees: 3127

Number of Locations:
More than 50 Locations Worldwide.

Scope of Work:

Design, installation, management, and renovation of electrical, electronic, communications, automation, and security systems.

Company Website(s):

<http://www.mcdean.com>
<http://www.tibsgroup.com>

Mission Statement: (Type in text box)

Provide your company's Mission Statement.

To clearly establish M.C. Dean, Inc. as the premier electrical design-build and systems integration firm for complex mission-critical organizations

Business Description:

Provide a brief description of your company's nature. (50 words max)

Tibs, a division of M.C. Dean, Inc., provides the design, installation, management, and renovation of all types of electrical, electronic, communications, automation, and security systems.

Tibs, a division of M.C. Dean, Inc, is a Merit Shop with a preference for firm-fixed price contracting.

Company Background:

Short summary of company background. (50 words max)

Tibs, a division of M.C. Dean, Inc. has been providing complex electrical services, for high-profile clients, since 1949. Our offices are located throughout the United States and Europe, as well as Africa, Asia, the Middle East, and South America.

Experience:

Overview of company experience. (50 words max)

Tibs has provided electrical services to a broad range of clientele; from the Department of Defense to smaller, locally owned businesses. Our firm has successfully completed projects ranging \$300M dollars to \$20,000 dollars. Moreover, our engineers, technicians, project managers, and division heads bring decades of hands on experience, certifications, and training to every project scope we perform.

Awards: Company Awards.

- Emerging Growth Company, Association for Corporate Growth
- Washington Business Journal Fastest Growing Private Companies #23, 2007
- Associated General Contractors Award
- Associated Builders & Contractors, Excellence in Construction Awards
- Engineering News Record ranked 5th best Electrical Construction Firm, 2009
- Construction Team of the Year, Aberdeen Chemical Disposal Facility, Bechtel Construction

Value-Added Services and Contract Vehicles:

Your company's value- services and their contract vehicles ex: vGOV, GSA etc.

The services of Tibs and M.C. Dean, Inc span the entire field of electrical and electronic systems; this allows us to self-perform 100% of a project's scope. Value-Added services of our firm include an in-house design team consisting of experienced engineers, cost analysts, technicians, etc. This team utilizes the latest design software and processes so that the need for outside consultants is virtually eliminated.

In addition to our skilled personnel, M.C. Dean, Inc. owns a 260,000 square foot prefabrication facility. This facility allows us to design, test, and troubleshoot products/services before they are provided to the customer; ensuring quality and greatly reducing maintenance costs.

Credentials & Capabilities Include:

- UL-508A
- High Voltage Testing
- CMMI Level III
- BICSI Platinum Level Certification
- Microwave and Wireless Systems Engineering and Installation
- ARC Flash Loss Prevention

Target Markets:

Your top markets you conduct business with.

Tibs, and its parent company M.C. Dean, Inc., have extensive experience working with federal agencies. 70% of the worked performed by our firm annually is comprised of government contracts. However, 22% of our efforts annually are applied to commercial projects with the remaining 8% focused on industrial markets.

With annual sales revenue approaching \$600M, we can confidently say that our firm is firmly placed in almost all market sectors.

Key Locations:

Key locations with phone numbers: Corporate Headquarters
 22461 Shaw Road
 Dulles, VA 20166 (571) 262-8200

Tibs, A Division of M.C. Dean, Inc.
 3435 Martin Farm Road
 Suwanee, GA 30024 (678) 546-6400